



INTERIM FINANCIAL RESULTS  
AS AT 30 JUNE 2026

# First half 2026 highlights | Solid revenue and EBITDA growth, with 2Q organic margins improving both sequentially and YoY



## **182,6 mln** 1H 26 Revenue (+17.9% YoY)

↳ Revenue growth driven by omnichannel go-to-market

↳ Organic perimeter -8.9% YoY

- Kitchen&Systems and Lighting broadly resilient
- Luxury Contract and Furniture impacted, respectively, by projects' phasing and softer market conditions

## **13,8 mln** 1H 26 Adj. EBITDA<sup>(1)</sup> (7.6% Margin)

↳ +2,8mln wrt 1H 25

↳ 2Q organic EBITDA improvement (+ 1,1 mln YoY, + 4 p.p. wrt 1Q26) driven by effective cost control and disciplined expense management

## **1,1 mln** 1H 26 Adj. Net Result<sup>(2)</sup>

## **25,2 mln** Net bank debt

↳ 67,8 mln NFP including put&call and earnouts

↳ 101,1 mln NFP according to IFRS16

(1) Reported EBITDA + non-recurring costs + M&A transaction costs. (2) Adjusted for EBITDA Adjustments, change in estimate of put&call options/earnouts, PPA amortization and related fiscal effects.

# Capital increase successfully completed and fully subscribed during 1H 26: strengthening the Group's capital structure and financial flexibility to support the future growth

Transaction overview

13 May 26

18 May – 1 June 26

5 June 26

Terms set  
Issue price: €1,51/share

Rights offering

Transaction completed  
Capital increase executed

Key highlights

49,9 €mln  
Capital raised

Fully subscribed  
Capital increase

33,0 mln  
New shares issued  
and warrants granted

Warrant information:

Listed on 10 June 2026

1 new share for every 5

Exercise price: 3,02/share

Exercise period: 7 May-8 June 2029

Share capital evolution

26,9 €mln  
Share capital  
December 25

+33,0 €mln  
Capital increase

59,9 €mln  
Share capital  
June 26

Capital raised :

+ 33,0 €mln share capital

+1,5 €mln warrant reserve

+15,4 €mln share premium

Strategic rational

Strengthened balance sheet

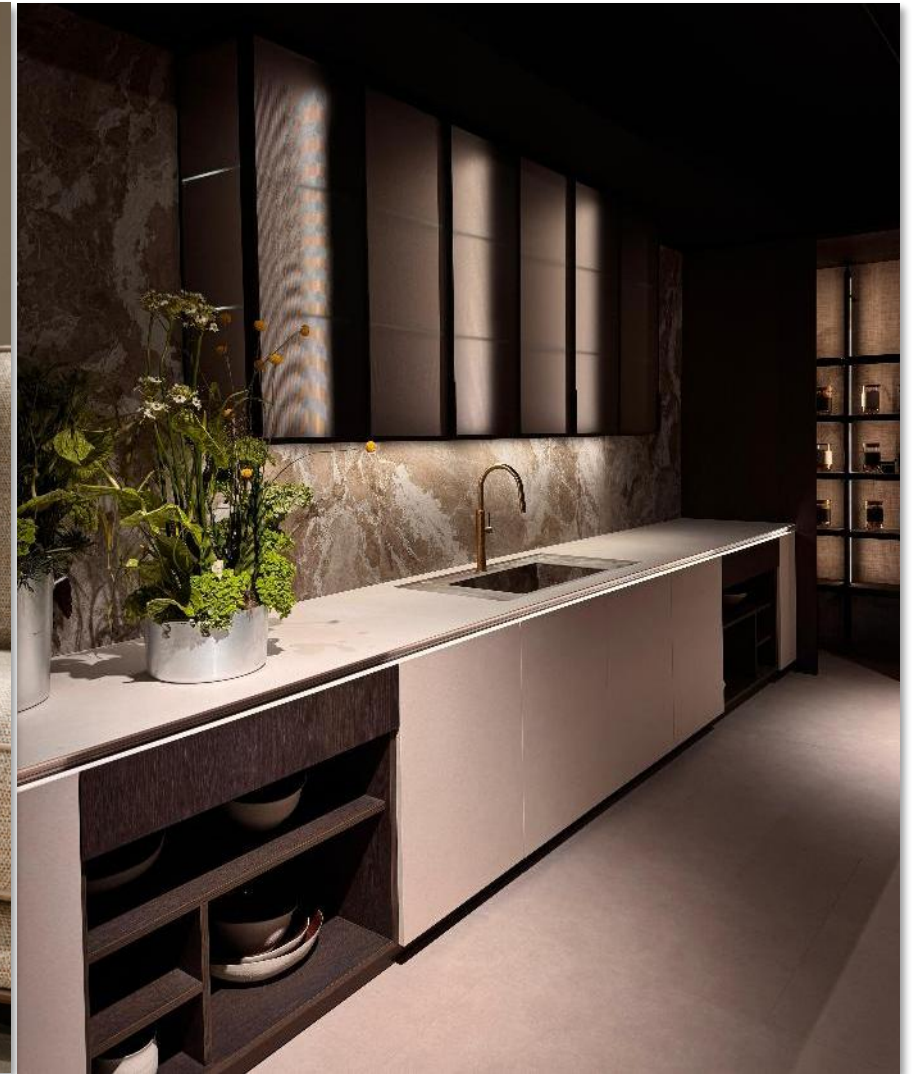
Improved capital base to support Group's development

Increased financial flexibility and growth optionality

Ability to pursue organic growth and selective M&A in line with the medium-term ambition



DEXELANCE@Industry fairs and events | Salone del Mobile.Milano 2026: Dexelance showcased all furniture brands through multiple product launches, alongside Binova's participation in EuroCucina



DEXELANCE@Industry fairs and events | 3daysofdesign Copenhagen: Davide Groppi, Meridiani and Saba showcased their latest products by engaging local retail partners through dedicated events



ARTISTIC POSITION IN SPACE

3daysofdesign

JUNE 10 - 12

FILE UNDER POP STUDIO  
FREDERIKSGADE 1, 1. FLOOR  
COPENHAGEN

10:00-18:00

agape AGAPECASA davide groppi  GARDE HVALSØE 

MERIDIANI



3DAYS  
OFDESIGN

10 - 12 JUNE 2026

MERIDIANI POINT RUE VERTE  
NY ØSTERGADE 11 COPENHAGEN  
10 - 12 JUNE | H. 10AM - 6PM

MERIDIANI.IT

When Objects Change Meaning

A talk within the 'Echoes of Space' exhibition for 3 Days of Design

June 10th 3:30pm

The Conary  
Dronningens Tværgade 26,  
1302 Copenhagen

Saba Italia JOV

DEXELANCE@Industry fairs and events | In the North America market, Gervasoni & Very Wood took part in Cruise Ship Interiors Expo in Miami, while Axolight participated in Illuminate at NeoCon in Chicago

**Gervasoni & Very Wood**  
Italian Design for the Cruise Industry

*Sketch out*

**Cruise Ship Interiors Design  
Expo Americas**  
Miami Beach Convention Center  
9→10 June 2026  
→Booth 622

Discover more at the following QR code



**GERVASONI**  
1882

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info@gervasoni1882.com  
gervasoni1882.com

Very Wood  
ph +39 0432 656611  
info@verywood.it  
verywood.it

**VERY  
WOOD**



**Axolight**

**illuminate**  
at NeoCon

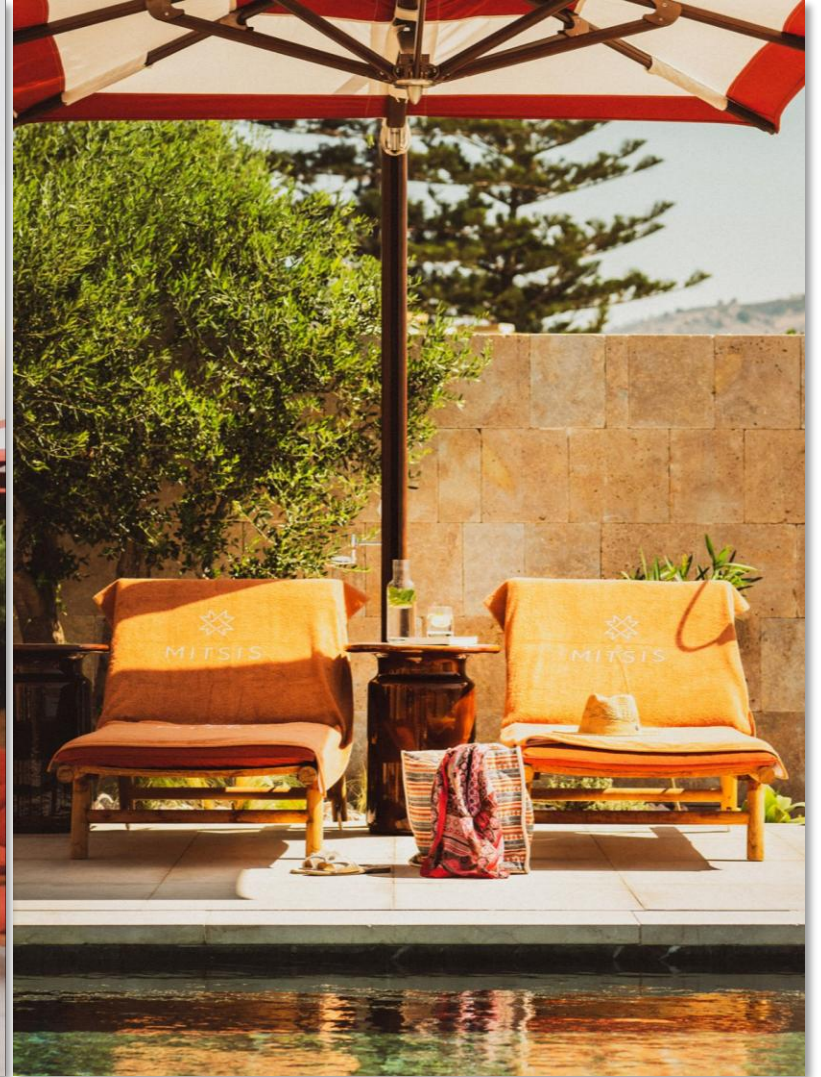
NeoCon 2026  
June 7-10, 2026  
The Mart, Chicago

Booth 7-2018

DEXELANCE@Projects | Davide Groppi, Meridiani and Binova were selected as interior design partners for the new “House” residential project in Miami, designed by the Pritzker Prize-winning architect Shigeru Ban



DEXELANCE@Projects | Roda's ORSON teak sunlounges furnished the poolside at Villa Sea View, one of the most exclusive resorts in Rodi, creating a five-star outdoor setting



Revenue breakdown by SBA | +18% revenue growth driven by Mohd consolidation, with organic performance projected to improve in the second half



|                          | F2Q 25 | F2Q 26 | Δ      | F1H 25 | F1H 26 | Δ      |
|--------------------------|--------|--------|--------|--------|--------|--------|
| Furniture                | 33,9   | 29,7   | -12,5% | 63,6   | 55,1   | -13,5% |
| Lighting                 | 8,8    | 8,8    | -0,6%  | 17,2   | 16,5   | -4,6%  |
| Kitchen&Systems          | 17,5   | 18,0   | +2,5%  | 32,2   | 32,6   | +1,4%  |
| Omnichannel go-to-market | -      | 21,3   |        | -      | 41,6   |        |
| Residential              | 60,3   | 77,8   | +29,0% | 113,0  | 145,7  | +28,9% |
| Luxury Contract          | 22,4   | 20,4   | -8,9%  | 41,8   | 37,0   | -11,6% |
| TOTAL                    | 82,7   | 98,2   | +18,7% | 154,8  | 182,6  | +17,9% |

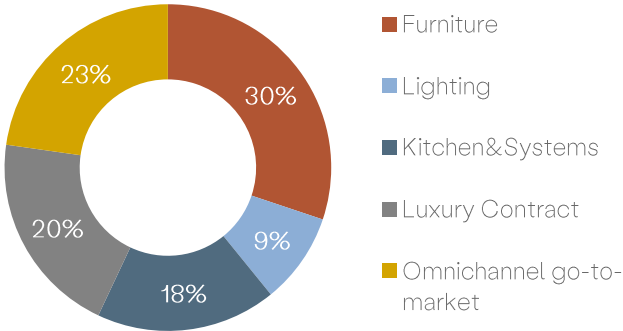
In 2Q, all SBA sequentially improved with respect to 1Q.

Lighting and Kitchen&Systems confirmed a broadly resilient trend, while Furniture continued to be the SBA most affected by softer market conditions.

Luxury Contract started to accelerate into 2H, with project phasing supporting the expected stronger seasonality in the 2H.

During 1H, Mohd signed ~16% growth vs. prior period.

SBA %incidence - F1H 26



Revenue breakdown by channel | Excluding Mohd's contribution, the slowdown in Soft Contract accounts for most of the weakness in Residential SBAs. Hard Contract is expected to recover in 2H



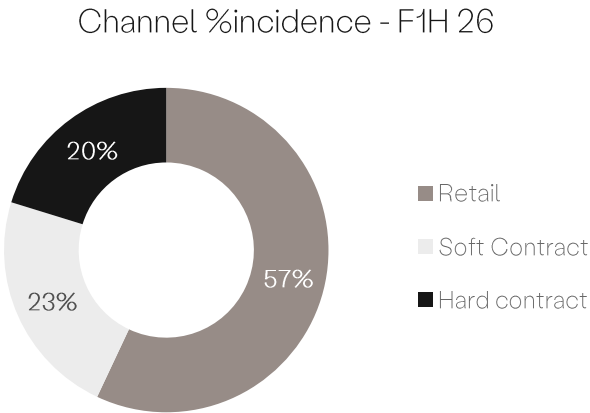
|               | F2Q 25 | F2Q 26 | Δ      |
|---------------|--------|--------|--------|
| Retail        | 47,6   | 55,2   | +16,0% |
| Soft Contract | 12,7   | 22,6   | +77,5% |
| Hard contract | 22,4   | 20,4   | -8,9%  |
| TOTAL         | 82,7   | 98,2   | +18,7% |

|               | F1H 25 | F1H 26 | Δ      |
|---------------|--------|--------|--------|
| Retail        | 86,6   | 104,1  | +20,3% |
| Soft Contract | 26,5   | 41,6   | +57,0% |
| Hard contract | 41,8   | 37,0   | -11,6% |
| TOTAL         | 154,8  | 182,6  | +17,9% |

In 2Q, the organic Soft Contract trend improved YoY compared to 1Q, despite decision-making processes and project timelines remaining affected by macroeconomic uncertainty across several key markets.

Retail proved more resilient overall.

A similar trend was in at Mohd, with its Retail business outperforming Soft Contract throughout the first-half.



Revenue breakdown by region | Broad-based 2Q recovery across regions, supported also by solid organic performance, despite slower ROW reflecting Luxury Contract order trends.



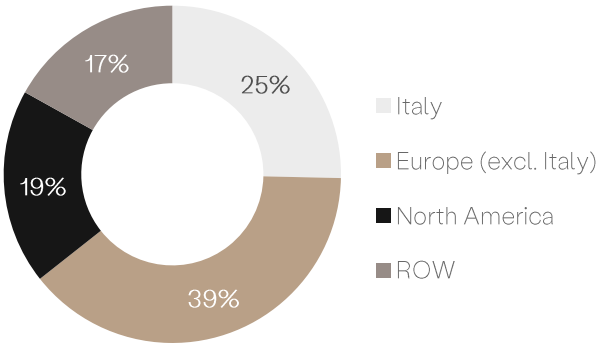
|                      | F2Q 25 | F2Q 26 | Δ      | F1H 25 | F1H 26 | Δ      |
|----------------------|--------|--------|--------|--------|--------|--------|
| Italy                | 20,5   | 27,0   | +31,4% | 39,4   | 46,3   | +17,5% |
| Europe (excl. Italy) | 28,5   | 36,4   | +27,4% | 51,0   | 71,2   | +39,8% |
| North America        | 16,5   | 19,1   | +15,3% | 30,4   | 34,2   | +12,6% |
| ROW                  | 17,1   | 15,8   | -7,6%  | 34,1   | 30,9   | -9,4%  |
| TOTAL                | 82,7   | 98,2   | +18,7% | 154,8  | 182,6  | +17,9% |

Europe up ~40% YoY, driven by organic growth across key markets (Switzerland, Austria, France and UK).

Italy up ~17% YoY, with organic growth broadly in line with the previous period – mostly supported by Kitchen&Systems.

Net of Mohd contribution, regional shifts in Luxury Contract projects support organic growth in North America, while weighing on Middle East: no major projects were planned for 2026 in the area, but current market conditions are limiting growth upside for the Group's other SBAs.

Region %incidence - F1H 26



# Financial results | M&A underpins revenue and profitability growth, while resilient gross margins partially offset operating deleverage from a softer organic top line

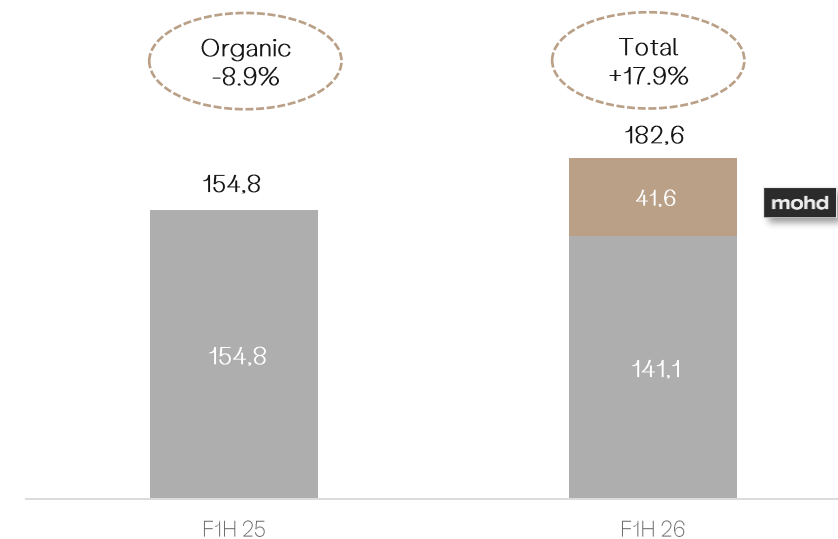
## Profit & Loss | €mln

|                             | F1H 25       | %             | F1H 26       | %             |
|-----------------------------|--------------|---------------|--------------|---------------|
| Revenue                     | 154,8        | 100,0%        | 182,6        | 100,0%        |
| Other income                | 2,1          | 1,3%          | 3,0          | 1,7%          |
| <b>Total Revenue</b>        | <b>156,9</b> | <b>101,3%</b> | <b>185,7</b> | <b>101,7%</b> |
| Operating Costs             | (117,1)      | (75,6%)       | (139,8)      | (76,6%)       |
| <b>Added Value</b>          | <b>39,9</b>  | <b>25,8%</b>  | <b>45,8</b>  | <b>25,1%</b>  |
| Personnel Costs             | (28,8)       | (18,6%)       | (32,0)       | (17,5%)       |
| <b>Adj. EBITDA</b>          | <b>11,1</b>  | <b>7,1%</b>   | <b>13,8</b>  | <b>7,6%</b>   |
| D&A                         | (6,9)        | (4,4%)        | (7,4)        | (4,1%)        |
| <b>Adj. EBIT</b>            | <b>4,2</b>   | <b>2,7%</b>   | <b>6,4</b>   | <b>3,5%</b>   |
| Net Financial Expenses      | (2,7)        | (1,7%)        | (3,4)        | (1,9%)        |
| <b>Adj. EBT</b>             | <b>1,5</b>   | <b>1,0%</b>   | <b>3,0</b>   | <b>1,6%</b>   |
| Tax Expenses                | (1,6)        | (1,1%)        | (1,9)        | (1,1%)        |
| <b>Adj. Net Income</b>      | <b>(0,1)</b> | <b>(0,1%)</b> | <b>1,1</b>   | <b>0,6%</b>   |
| pertaining to the Group     | (0,1)        | (0,1%)        | 0,4          | 0,2%          |
| pertaining to third parties | -            | 0,0%          | 0,7          | 0,4%          |

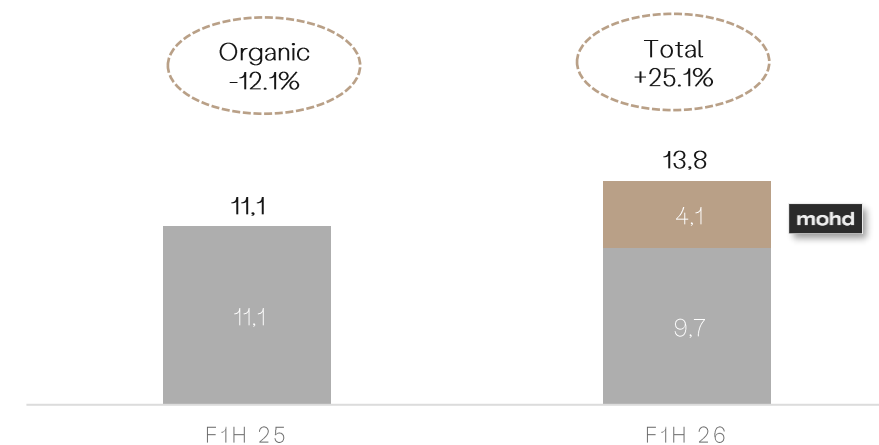
|                     | F1H 25      | %            | F1H 26      | %            |
|---------------------|-------------|--------------|-------------|--------------|
| Revenue             | 154,8       | 100,0%       | 182,6       | 100,0%       |
| Variable costs      | (105,3)     | (68,0%)      | (125,4)     | (68,7%)      |
| <b>Gross margin</b> | <b>51,7</b> | <b>33,4%</b> | <b>60,2</b> | <b>33,0%</b> |
| Fixed costs         | (40,6)      | (26,2%)      | (46,4)      | (25,4%)      |
| <b>Adj. EBITDA</b>  | <b>11,1</b> | <b>7,1%</b>  | <b>13,8</b> | <b>7,6%</b>  |

~ 35.2%  
ex-Mohd

## Revenue



## Adj. EBITDA



# Financial results | 2Q margins marked a positive inflection YoY, supported by effective cost control and disciplined fixed costs management

## Profit & Loss split by quarter | €mln

|                | 1Q 25  |         | 2Q 25  |         | 1Q 26  |         | 2Q 26  |         |
|----------------|--------|---------|--------|---------|--------|---------|--------|---------|
|                |        | %       |        | %       |        | %       |        | %       |
| Revenue        | 72.1   | 100.0%  | 82.7   | 100.0%  | 84.4   | 100.0%  | 98.2   | 100.0%  |
| Variable costs | (49.2) | (68.3%) | (56.0) | (67.7%) | (58.5) | (69.3%) | (66.9) | (68.1%) |
| Gross margin   | 24.3   | 33.6%   | 27.5   | 33.2%   | 27.6   | 32.6%   | 32.7   | 33.3%   |
| Fixed costs    | (19.0) | (26.3%) | (21.6) | (26.2%) | (21.9) | (26.0%) | (24.5) | (25.0%) |
| Adj. EBITDA    | 5.3    | 7.3%    | 5.8    | 7.0%    | 5.7    | 6.7%    | 8.2    | 8.3%    |

|                | 2Q 25  |         | organic<br>2Q 26 |         |
|----------------|--------|---------|------------------|---------|
|                |        | %       |                  | %       |
| Revenue        | 82.7   | 100.0%  | 77.1             | 100.0%  |
| Variable costs | (56.0) | (67.7%) | (50.3)           | (65.2%) |
| Gross margin   | 27.5   | 33.2%   | 28.0             | 36.3%   |
| Fixed costs    | (21.6) | (26.2%) | (21.0)           | (27.3%) |
| Adj. EBITDA    | 5.8    | 7.0%    | 6.9              | 9.0%    |

+19%  
YoY



# F1H 26 financial results | Capital increase drives net debt reduction. Net working capital absorption mainly reflects business dynamics during the previous quarter

## Cash Flow 1H 26 | €mln

|                                     |        |
|-------------------------------------|--------|
| Net bank debt FY 25                 | (52,7) |
| EBITDA reported                     | 13,7   |
| Net Capex                           | (5,2)  |
| Taxes and provisions                | (1,6)  |
| Changes in NWC (without tax effect) | (22,8) |
| IFRS 16 liabilities                 | (4,7)  |
| Other                               | 0,5    |
| Cash flow from operating activities | (20,2) |
| Net interests paid                  | (2,1)  |
| Capital increase                    | 49,8   |
| Cash flow from financial activities | 47,7   |
| Net bank debt 1H 26                 | (25,2) |

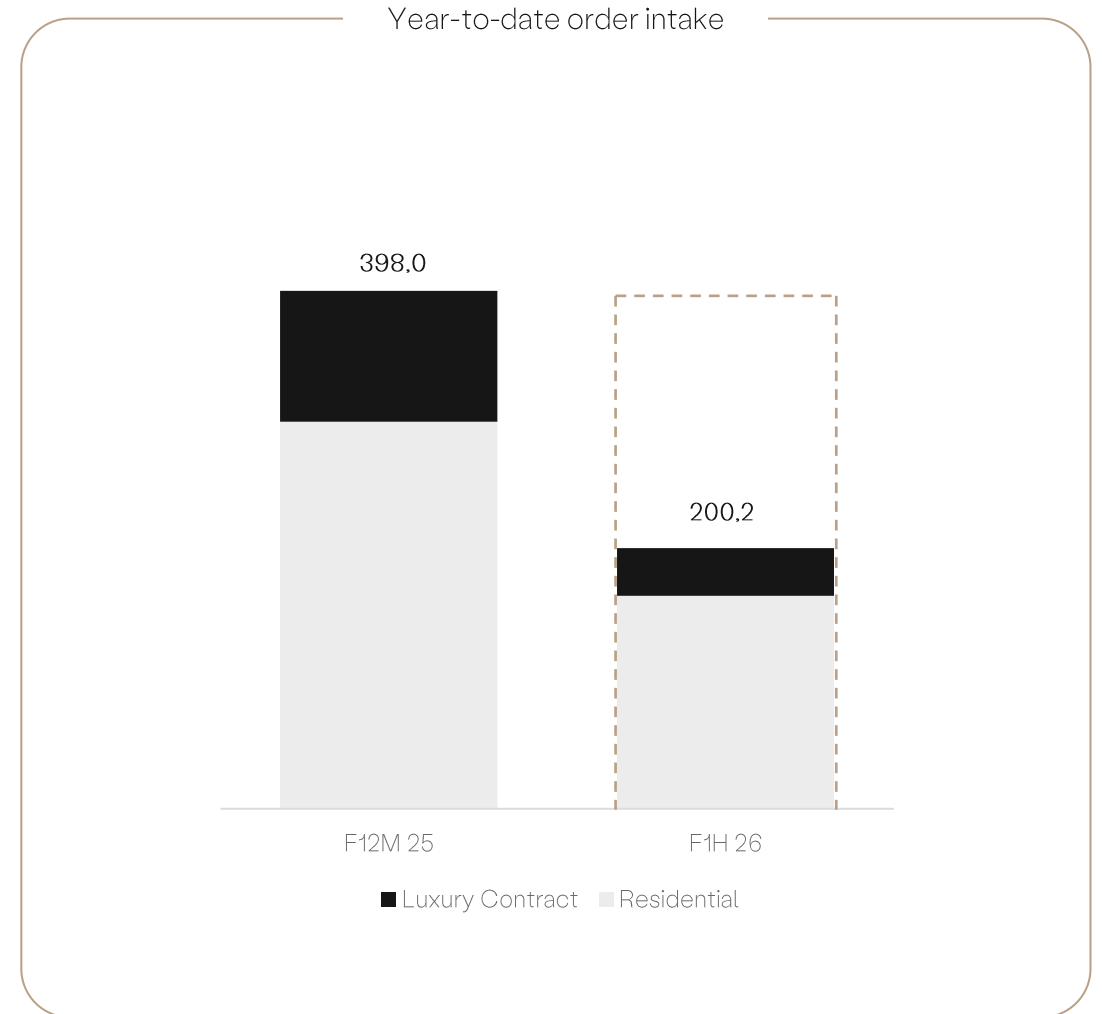
## Net Financial Position | €mln

|                                                   | 1H 25        | FY 25        | 1H 26        |
|---------------------------------------------------|--------------|--------------|--------------|
| Net bank debt ( <i>long term</i> ) <sup>(1)</sup> | 17,1         | 52,7         | 25,2         |
| Minorities&earnout (mostly long term)* and other  | 59,3         | 40,0         | 42,7         |
| <b>NFP (ex IFRS16)</b>                            | <b>76,4</b>  | <b>92,7</b>  | <b>67,8</b>  |
| IFRS16 ( <i>accounting item</i> )                 | 35,5         | 37,4         | 33,2         |
| <b>NFP</b>                                        | <b>111,9</b> | <b>130,1</b> | <b>101,1</b> |

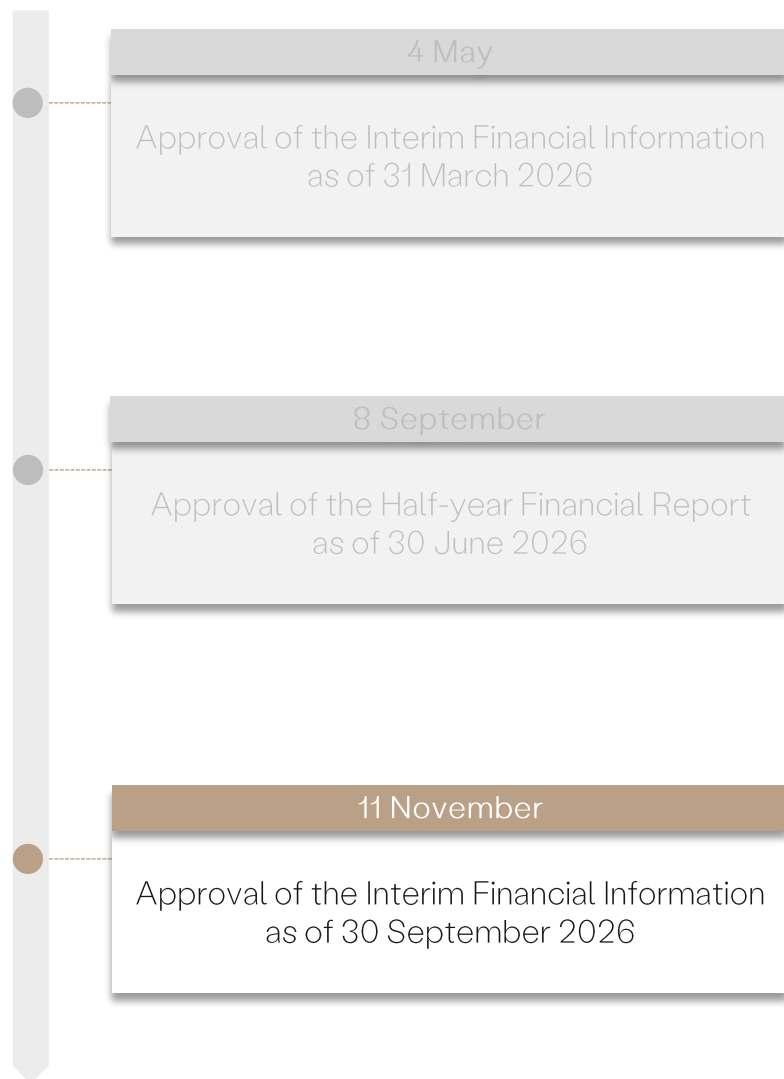
\* only subject to figurative interest



Order intake | Progressive acceleration throughout 2Q. Year-to-date intake, ~flat YoY on the new consolidation perimeter, supports the Group's expectations for year-end



## 2026 FINANCIAL CALENDAR: Next key dates





Q&A SESSION

## Annex 1 | Profit & Loss reconciliation Actual vs Full Adj. | €mln

|                             | <i>Actual</i><br>F1H 25 | <i>Actual Adj.</i><br>Adj. | <i>Actual Adj.</i><br>F1H 25 | <i>Actual</i><br>F1H 26 | <i>Actual Adj.</i><br>Adj. | <i>Actual Adj.</i><br>F1H 26 |
|-----------------------------|-------------------------|----------------------------|------------------------------|-------------------------|----------------------------|------------------------------|
| Revenue                     | 154,8                   | -                          | 154,8                        | 182,6                   |                            | 182,6                        |
| Other income                | 2,1                     |                            | 2,1                          | 3,0                     |                            | 3,0                          |
| <b>Total Revenue</b>        | <b>156,9</b>            | <b>-</b>                   | <b>156,9</b>                 | <b>185,7</b>            |                            | <b>185,7</b>                 |
| Operating Costs             | (117,5)                 | 0,4                        | (117,1)                      | (139,8)                 | -                          | (139,8)                      |
| <b>Added Value</b>          | <b>39,5</b>             | <b>0,4</b>                 | <b>39,9</b>                  | <b>45,8</b>             | <b>-</b>                   | <b>45,8</b>                  |
| Personnel Costs             | (29,1)                  | 0,3                        | (28,8)                       | (32,2)                  | 0,2                        | (32,0)                       |
| <b>EBITDA</b>               | <b>10,4</b>             | <b>0,7</b>                 | <b>11,1</b>                  | <b>13,7</b>             | <b>0,2</b>                 | <b>13,8</b>                  |
| D&A                         | (22,1)                  | 15,2                       | (6,9)                        | (11,5)                  | 4,1                        | (7,4)                        |
| <b>EBIT</b>                 | <b>(11,7)</b>           | <b>15,8</b>                | <b>4,2</b>                   | <b>2,1</b>              | <b>4,3</b>                 | <b>6,4</b>                   |
| Net Financial Expenses      | 4,3                     | (7,0)                      | (2,7)                        | (6,0)                   | 2,6                        | (3,4)                        |
| <b>EBT</b>                  | <b>(7,3)</b>            | <b>8,8</b>                 | <b>1,5</b>                   | <b>(3,9)</b>            | <b>6,9</b>                 | <b>3,0</b>                   |
| Tax Expenses                | (0,4)                   | (1,2)                      | (1,6)                        | (0,7)                   | (1,2)                      | (1,9)                        |
| <b>Net Income</b>           | <b>(7,8)</b>            | <b>7,6</b>                 | <b>- 0,1</b>                 | <b>(4,6)</b>            | <b>5,7</b>                 | <b>1,1</b>                   |
| pertaining to the Group     | (7,8)                   |                            | (0,5)                        | (5,4)                   |                            | 0,4                          |
| pertaining to third parties | -                       |                            |                              | 0,7                     |                            | 0,7                          |

### ADJ DETAILS

|                                       | F1H 25     | F1H 26     |
|---------------------------------------|------------|------------|
| <b>Cash based</b>                     | <b>0,7</b> | <b>0,2</b> |
| Personnel Costs                       | 0,3        | 0,2        |
| <b>Non-cash based</b>                 | <b>7,0</b> | <b>5,5</b> |
| D&A <sup>(1)</sup>                    | 15,2       | 4,1        |
| Net Financial Expenses <sup>(2)</sup> | (7,0)      | 2,6        |
| Tax Expenses                          | (1,2)      | (1,2)      |

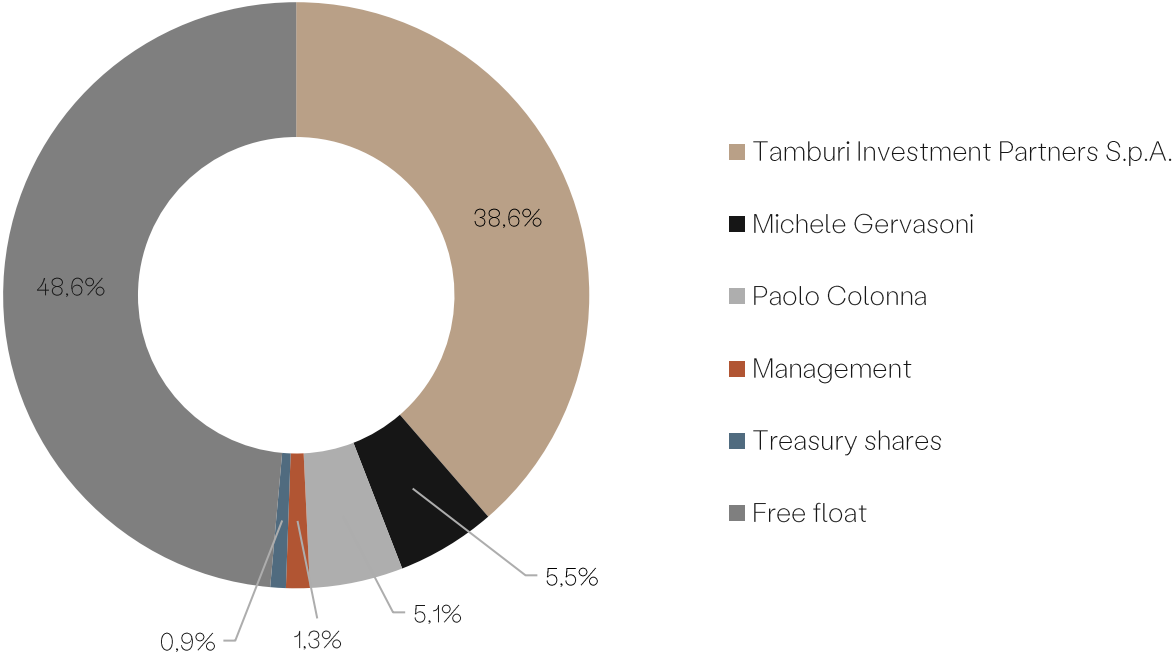
<sup>(1)</sup> Including PPA amortization.

<sup>(2)</sup> Changes in estimates for put&call options and earnouts, including related interest effects.

## Annex 2 | Balance Sheet Statement | €mln

|                                           | FY 25          | 1H 26          |
|-------------------------------------------|----------------|----------------|
| Intangible assets                         | 266,6          | 262,4          |
| Right of use                              | 35,3           | 31,1           |
| Property, plant and equipment             | 37,6           | 39,7           |
| Holdings and other non-current assets     | 19,0           | 19,0           |
| <b>Non-current assets</b>                 | <b>358,6</b>   | <b>352,1</b>   |
| Inventory                                 | 69,4           | 78,7           |
| Trade receivables                         | 34,2           | 45,5           |
| Other current assets                      | 13,0           | 9,4            |
| <b>Current assets</b>                     | <b>116,6</b>   | <b>133,6</b>   |
| Trade payables                            | (59,0)         | (54,7)         |
| Other current liabilities                 | (52,8)         | (53,0)         |
| <b>Current liabilities</b>                | <b>(111,8)</b> | <b>(107,7)</b> |
| <b>Net working capital</b>                | <b>4,8</b>     | <b>25,9</b>    |
| Provisions for risk and severance pay     | (13,8)         | (13,6)         |
| Other non-current liabilities             | (35,1)         | (33,3)         |
| <b>Medium/long-term liabilities</b>       | <b>(48,9)</b>  | <b>(46,8)</b>  |
| <b>Net invested capital</b>               | <b>314,5</b>   | <b>331,1</b>   |
| <b>Shareholders' equity</b>               | <b>184,4</b>   | <b>230,0</b>   |
| Group shareholders' equity                | 184,4          | 194,1          |
| Shareholders' equity - minority interests | -              | 35,9           |
| Net Financial positions, banks            | 52,7           | 25,2           |
| Net Financial position, others            | 77,3           | 75,9           |
| <b>Net Financial position</b>             | <b>130,1</b>   | <b>101,1</b>   |
| <b>Equity and debt</b>                    | <b>314,5</b>   | <b>331,1</b>   |

Annex 3 | Current Dexelance shareholding structure <sup>(1)</sup>



(1) Data updated as at 31 August 2026.



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Some of the information in the Presentation may contain projections or other forward-looking statements regarding future events or regarding the future financial performance of the Company. The Company wishes to caution you that these statements are only predictions, and, in this respect, they involve risks and uncertainties such that actual events or results may differ materially. Many factors could cause the actual results to differ materially from those contained in projections or forward-looking statements of the Company, including, among others, general economic conditions, the competitive environment, risks associated with operating in Italy, rapid technological and market change in the industries the Company operates in, as well as many other risks specifically related to the Company and its operations.

The audited income statement, balance sheet and financial position information contained in the Presentation was prepared in accordance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and endorsed by the European Union. The Presentation also contains alternative performance indicators that are not recognized by IFRS. Different companies and analysts may calculate these non IFRS measures differently, so making comparisons among companies on this basis should be done very carefully. These non IFRS measures have limitations as analytical tools, are not measures of performance or financial condition under IFRS and should not be considered in isolation or construed as substitutes for operating profit or net profit as an indicator of our operations in accordance with IFRS.

In compliance with Article 154 bis of the Consolidated Finance Act (Legislative Decree 58/1998), the Manager in charge of preparing the company's financial reports, Alberto Bortolin, declares that the accounting information contained in this presentation corresponds to the underlying documented results, books of account and accounting records. Figures in tables and graphs may reflect minimal differences exclusively due to rounding.

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